

#### Kelly Blank

Head of People & Organisational Development

Building award winning teams with tailored L&D solutions.

A highly experienced intuitive global L&D expert with a proven track record of building award winning teams.

"I don't just tick the boxes for training I make sure those boxes are the building boxes of the future."





# Kelly's Expertise

Kelly is the L&D specialist at Lead Talent. With over 23 years experience supporting people in navigating their ideal career path.

After roles in recruitment, as billing manager, teaching English in Abu Dhabi and Kuala Lumper, she has more recently found her perfect role in Learning & Development. This includes building L&D strategies with policies and procedures; analysing employee training needs to support annual appraisal systems; career journey mapping and partnering with internal stakeholders to ensure that the overall people strategy meets the needs of your business.

Kelly's approach is three fold:

Process Driven: Your business will receive a consistent service which is built on a 4 step framework. The process will be mapped out at the beginning of the journey with clear people objectives.

Focus On Growth: Your people plans will be future proofed and aligned to your commercial plans, with a clear structure so that the team feel supported and encouraged to progress their careers.

Increased Employee Retention: A clear plan to make your team feel valued and part of your bigger picture... vital in today's vacancy rich recruitment market!

The result is a robust Learning & Development Plan that will attract, build and retain a motivated team to deliver your commercial goal.

### **Contact Kelly Blank:**

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## **Lead Talent L&D:**

- Employee Satisfaction Projects
- L&D Policy and Procedure
- Role Definition & Skills Mapping
- L&D Coaching
- Training Needs Analysis
- · Skills Gap Reporting
- Business Training Mapping
- · Building Personal Development Plans
- Train the Trainer Training
- 90 Day L&D Planning
- Training Evaluation ROI / ROE
- Funding Support
- Appraisal Processes
- Career Mapping
- Induction Planning

## In our clients words:

"Kelly made a genuine difference to our People Development Strategy. For the first time, our training & development plans are inline with what we want to achieve as a business, whilst supporting along their personal career milestones. We're working towards a place where the team has the right skills set for the next step in their career... before they get there. Everyone in the business is receiving learning support inline with their development needs, from junior academy starters through to our Senior Leadership Team. More importantly though, we have a structure in place to measure results and an annual L&D Plan to ensure training never falls off our radar. Thanks for your support Kelly!"

**Rick Hughes. Director / Corecom**